



Lauren Boro  
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## PROFESSIONAL BIOGRAPHY FOR LAUREN BORO

Lauren brings to Stice & Block, LLP over 25 years of transactional practice dedicated to real estate development and project finance in the San Francisco Bay Area. Her experience is deep and varied, having served as general counsel for Sares Regis Group of Northern California (a private multi-family and commercial developer) the Northern California division of KB Home (a public homebuilder) and Hearthstone (a real estate investor and pension fund advisor). These roles, combined with her years of large law firm practice, influence Lauren's disciplined, yet business-minded and practical approach to solving problems and making and closing deals.



Lauren represents developers, builders and investors in the acquisition, sale, development and financing of projects across all product types, including:

*Acquisitions and Dispositions:* All aspects of the purchase and sale of improved and unimproved residential, commercial and industrial real property, including purchase and sale agreements, due diligence and title review.

*Joint Ventures:* Formation, structuring and negotiation of joint venture relationships, representing private and institutional developers and investors.

*Project Finance:* Commercial secured lending, including construction, acquisition and development and permanent loans.

*Public/Private Partnerships:* Negotiation of relationships with public entities, including Disposition and Development Agreements and Exclusive Negotiation Agreements.

*Residential For-Sale and Warranty Programs:* Purchase and sale, warranty and insurance programs (e.g. "wrap-ups") in connection with the sale of single-family and condominium communities.

*Commercial, Industrial and Retail Leasing:* Office, industrial, R&D and retail leasing, including build-to-suit transactions.

*General Real Estate Matters:* General real estate matters, including drafting and negotiation of construction contracts, affordable housing agreements, development management agreements, consulting contracts, easements, listing agreements and telecommunications agreements.

*Unconventional Financings:* Alternative financing structures such as land banking, synthetic leases and master leases.

Lauren received her J.D. from the New York University School of Law (1992) and B.A. from UC Berkeley with honors (1989). She serves as a member of the ULI Urban Plan Committee and for many years served as a board member of the Hillsborough Schools Foundation.